

**Anne E. Sartori**

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**Education**

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University of Michigan, Ann Arbor, Ph.D. in Political Science, 1998

Yale University, B.A. in Political Science, Distinction in the Major, 1988

**Primary Academic Positions**

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Massachusetts Institute of Technology, Sloan School of Management  
Research Scientist, July, 2013-present.

Northwestern University, Department of Political Science  
Associate Professor with tenure, September 2007-2013.  
Managerial Economics and Decision Sciences, Kellogg School of Management, Courtesy  
Appointment.

Princeton University, Department of Politics  
Assistant Professor, July 1999-2007.  
Charles G. Osgood Preceptor (honor), Fall, 2003-Summer, 2006.

University of Wisconsin-Madison, Department of Political Science  
Assistant Professor, July 1998-August 1999.  
Honorary Fellow: Fall, 1997.  
Instructor: Spring, 1998.

**Visiting Academic Positions**

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Harvard University, Department of Government  
Visiting Associate Professor, Fall, 2014, Fall, 2015; Spring and Fall, 2017.  
Visiting Scholar, Center for Basic Research in the Social Sciences, 2001-2

**Major Publications**

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*Deterrence by Diplomacy* (book) Princeton University Press, 2005.

“Strategic Uncertainty as a Cause of War” with Adam Meirowitz. *Quarterly Journal of Political Science* volume 3 (2008) issue 4: 327-352.

“An Estimator for Some Binary-Outcome Selection Models without Exclusion Restrictions,”  
*Political Analysis* 11:2 (Spring 2003) 111-138.

“The Might of the Pen; A Reputational Theory of Communication in International Disputes,”  
*International Organization* 56:1 (Winter 2002): 123-151.

### **Current Project**

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This book shows how militaries take actions independently or semi-independently from their governments that directly influence their states’ international-security relations, including propensity for conflict, ability to communicate credibly with other states, and success in negotiations.

### **Working Papers**

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“Domestic Power Struggles and International Conflict”

“International Reputation with Changing Resolve”

### **Book Chapters, Book Reviews, and Other Work**

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Book review of *Game Theory, Diplomatic History and Security Studies*, by Frank C. Zagare,  
Review solicited by *Perspectives on Politics*, submitted for publication November, 2022.

“Introduction,” H-Diplo ISSF Roundtable, Volume X, No. 21 (2018), on “Cheap Threats: Why  
The United States Struggles to Coerce Weak States,” by Dianne Pfundstein Chamberlain.

Book review of *Diplomacy: Communication and the Origins of International Order*, by Robert  
F. Trager, H-Diplo ISSF Roundtable 11-16: “Diplomacy, Communication, and the Origins of  
the International Order,” May 18, 2020.

“Honesty in Crisis Diplomacy,” *Border Crossing* 1:3 (April 2015) 1-24.

“Selection Bias,” in Bernard Badie, Dirk Berg-Schlosser, and Leonardo Morlino, eds.,  
*Encyclopedia of Political Science*, Sage Publications, 2012.

“Nuclear Weapons Policy in the Early 21<sup>st</sup> Century,” with Leo Sartori, Prepared for the Program  
on Strategic Stability Evaluation Sam Nunn School of International Affairs Georgia Institute  
of Technology, December, 2011.

“Who Wants War?” in Gary King, Kay Lehman Schlozman, and Norman Nie, eds. *The Future of  
Political Science: 100 Perspectives*, Routledge, 2009.

Book review of *Trust and Mistrust in International Relations*, by Andrew H. Kydd  
(Princeton: Princeton University Press, 2005). *Journal of Peace Research* 43:3  
(May, 2006) 356.

“The Promise and Perils of Statistics in International Relations,” With Bear F. Braumoeller. In  
*Models, Numbers and Cases: Methods for Studying International Relations*, ed. by Detlef F.  
Sprinz and Yael Wolinsky-Nahmias. Ann Arbor: University of Michigan Press 2004, 129-151.

## **Invited Presentations and Workshops (Selected)**

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“Civil-Military Relations with Tenuous Civilian Control: A Domestic Path to International Conflict,” MIT Security Studies Program, February 8, 2023.

“Tug of War: Government-Military Power Struggles and International Conflict,” Annual Meeting of the American Political Science Association Montreal, September 15-18, 2022.

“Nuclear Deterrence and Compellence,” Discussion at conference: “Nuclear Deterrence and Strategic Stability; What Have We Learned?” Charlottesville, VA, March 16-18, 2022. Invited Participant.

“Internal Power Struggles and International Conflict,” Organizational Economics Lunch, March 4, 2021, Sloan School of Management, MIT.

“Rethinking Deterrence and Assurance in a Globalized World,” Hosted by U.S. Strategic Command’s Deterrence and Assurance Academic Alliance, Creighton University, March 9-10, 2017. Keynote Speaker.

“What do Formal Models Tell us about Diplomacy?” with Shuhei Kurizaki and Kelly Matush, Presented at the Workshop on “Advancing the Scientific Study of Diplomacy,” Peace Science Society Annual Meeting, Invited Participant.

“Using Game Theory Software for Teaching and Peace Science Research” Workshop at the Peace Science Society International Annual Meeting, Tempe, AZ, 2017. Invited Participant.

International Studies Association Annual Meeting, Baltimore, MD, 2017.

Paper Presentation: “Extending the Olive Branch to Grab the Scepter; Diplomacy as a tool for Coup Proofing” on panel “Game Theory’s Contributions to International Relations.”

Discussion of Mark Fey, “Does Reducing Uncertainty Make War Less Likely?” Workshop on “Empirical Implications of Bargaining Theory,” Peace Science Society International Annual Meeting, 2016, South Bend, IN. Invited Participant.

“Tug of War: Civil-Military Relations and International Conflict,” Presented at “Data and Measurement in Civil-Military Relations,” Workshop at the Peace Science Society Annual Meeting, 2016, South Bend, IN. Invited Participant.

## **Teaching (Selected)**

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Harvard University, Government Department, “Security Studies” (GOV 2830), PhD level 2014, 2015, 2017.

Northwestern University, Political Science Department “Statistical Research Methods” undergraduate, (PS 312), “Linear Models” (PS405) Ph.D. level; Mathematical Methods in the Social Sciences Program, “Models of Conflict and War,” undergraduate (MMSS 311-2).

Princeton University, Department of Politics, “International Cooperation” (POL 383), undergraduate, “International Security Studies (POL 554) graduate; “Game Theory, Comparative Politics, and International Relations” (POL 560), with Joanne Gowa, graduate.

University of Wisconsin-Madison, Department of Political Science, “Game Theory for Political Science: An Introduction” (PS555), graduate and undergraduate; “Introduction to International Relations” (PS 375), undergraduate.

### **Recent Dissertation Committees**

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Angie Bautista-Chavez, Harvard University, Ph.D. 2021  
Boram Lee, Harvard University, Ph.D. 2021  
Lami Kim, Fletcher School of Diplomacy, Tufts University, Ph.D. 2018  
George Yin, Harvard University, Ph.D. 2017

### **Service to MIT**

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Challenge Leadership Group, Global Economic Prosperity Challenge, MIT Solve, 2024.  
Participated in Evaluating Economic Prosperity Challenge applications and in choosing Awardees.

### **Service to the Profession (Selected)**

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Reviewer 2021-22: *American Political Science Review*, *American Journal of Political Science*, *International Studies Quarterly*, *International Organization*, *International Interactions*, *Journal of Conflict Resolution*, Columbia University Press.

Cambridge University Press, *Cambridge Element in International Relations*

Associate Editor for International Security, 2017-2019.

Helen Dwight Reid Award Committee, American Political Science Association, 2011-2012.

Program Committee, International Security Division, American Political Science Association 2010 Annual Meeting.

*International Studies Quarterly*, Editorial Board, 2008-2012.

Councillor, Conflict Processes Section of the American Political Science Association, 2007-2010.

*Journal of Politics* Editorial Board, 2006-2007.

*World Politics*, Associate Editor, 2000-2007.

Political Economy Section of the American Political Science Association, Best Paper Award Committee, 2003-2004.

Society for Political Methodology, Selection Committee for Summer Meeting Program, 2002; Best Poster Award Committee 2004.

Empirical Implications of Theoretical Models Summer Training Institute, Guest Lecturer, 2002, August and December 2002 Planning Meetings.